

## **Bring Your Brave: Telling Our Story, Listening to Theirs**

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Genomic Series: Implementing Genomics in a Direct-to-Consumer World: Opportunities for Education and Communication

August 13, 2018



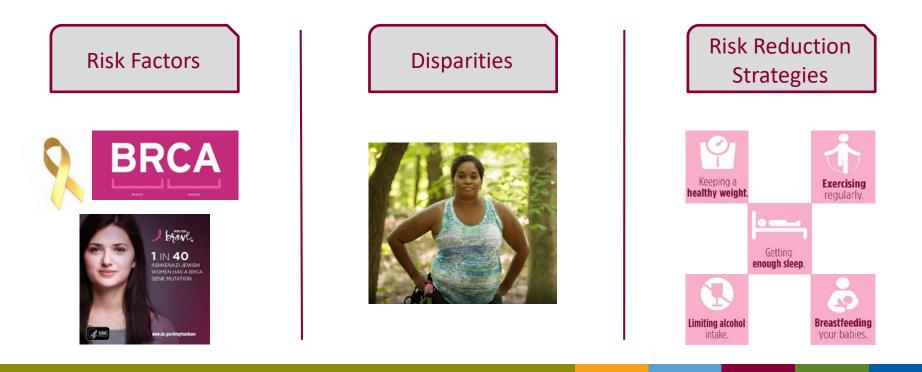
## **Public Health Challenge**

EARLY Act & CDC's Response to the Public Health Challenge



## **Do Young Women Know?**

Young women don't necessarily have breast cancer on their radar, but many of them should.





## **Early Act**

The Breast Cancer **Education and Awareness Requires Learning Young Act (EARLY Act)** became the first piece of legislation related to breast cancer in young women, enacted in 2010. The EARLY Act authorizes CDC to:

Develop initiatives to increase the understanding and awareness of breast health and breast cancer among young women at high risk for breast cancer.

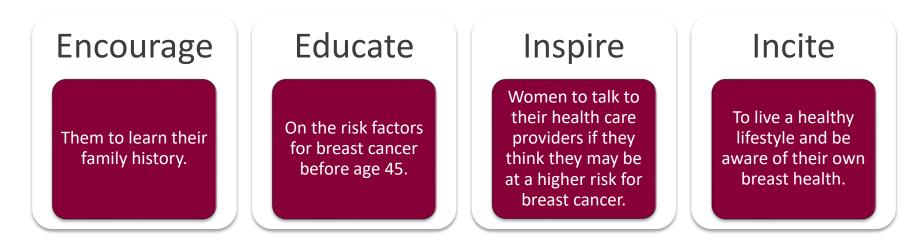
Establish a Federal Advisory Committee on Breast Cancer in Young Women (ACBCYW).



## **CDC's Response**



The campaign objectives are to reach young women and:



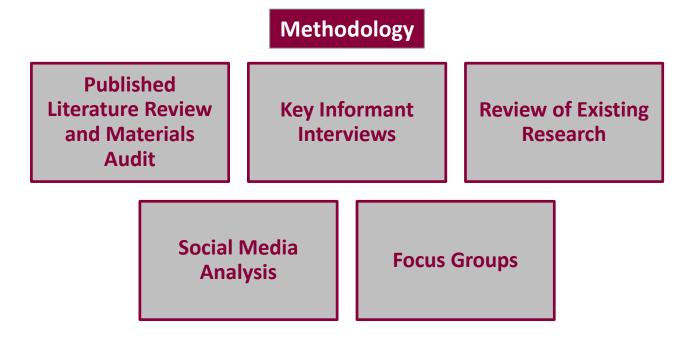
## **Research & Campaign Strategy**

Using Innovation in Communication to Reach the Audience



## **Research Goal & Methodology**

*Goal:* garner core insights to shape a credible and distinct social and digital media education campaign about breast cancer that effectively reaches women ages 18-44.





## **Key Takeaways**

## Young women most frequently seek out health information online and through social media.



Personal stories were central to conversations about breast cancer in young women; however, these stories shared across social media did not typically provide a tangible call-to-action related to risk.



## **Digital Storytelling**

The "influencer the influencers" strategy leverages storytelling through digital media.

*Goal:* Tell the stories of young women affected by breast cancer through emotionally compelling video, podcasts, and social media content - ultimately driving young women to trusted information from CDC to understand their risk.

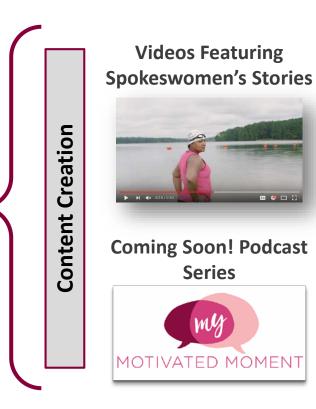


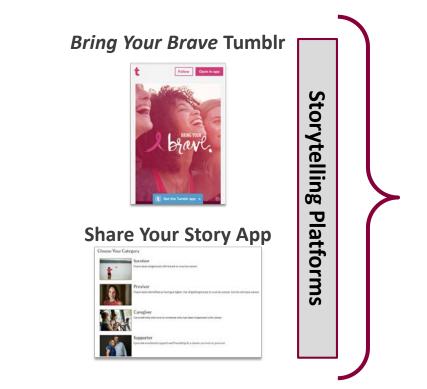
# Spreading Awareness, Building the Community

Educating the Audience and Encouraging Conversation Online



## **Multimedia Storytelling**







A beaute Take Action

earn Your Family History of Cancer

## **Digital Content**

Digital assets shared across social media channels.







### **HBOC Week and National Previvor Day**



National Previvor Day Disseminated co-branded social media content tailored to previvorship.

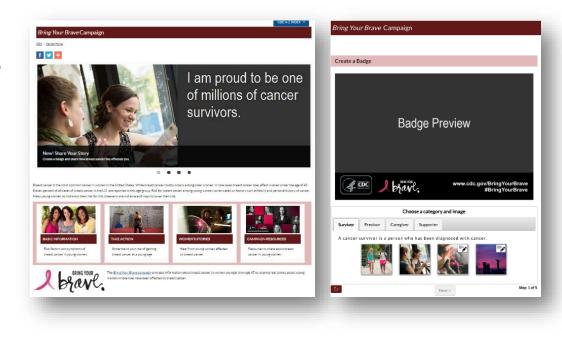




## Website

#### Bring Your Brave Website

- Central campaign resource designed to engage and inform the audience, with content that includes:
  - Key information about breast cancer in young women
  - Spokeswomen's stories, and
  - Resources for social resharing.





## **Paid Media**

Targeted digital spend ensure messages are hitting appropriate audiences, and further drive to CDC resources.

- Facebook
- Display
- YouTube advertising
- Search engine marketing



### **Bring Your Brave Metrics**

In total, the Bring Your Brave campaign has generated:

- 113 million impressions across social media, blogs, search engines, digital display, and earned media
- 2.26 million video views
- 1.4 million social media engagements, and
- 300,000+ visits to CDC's *Bring Your Brave* website

Thousands of women who have been encouraged to learn their family history of breast cancer and be aware of their own breast health.

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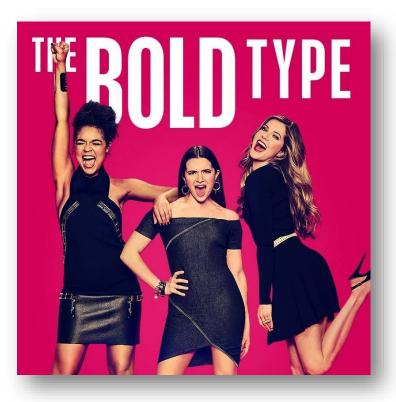


## Bring Your Brave + Hollywood Health & Society

Breast cancer education through entertainment: Partnership with Freeform network's The Bold Type



## Background: The Bold Type



Executive Froducer: Barah Watson Executive Producer: Joans Coles Executive Producer: Ruben Fleischer Executive Froducer: Avid Bernad Executive Froducer: Wictor Nelli, Jr. Co-Executive Producer: Wictor Nelli, Jr. O-Executive Producer: Bolly Whidden Bupervising Froducer: Justin W. Lo Co-Producer: Mendy Straker Hauser

the **bold** type

"The Breast Issue"

Episode #106

Written by

Matthew McGuinness





### Results

CDC engaged in the post-show Twitter conversation, using #BringYourBrave and posting relevant content

#### Impressions

The tweets posted during the show resulted in **98,805 Impressions** 

On average, our tweets result in 17,000 impressions daily – that's

5.8x our daily average

#### **Retweets**

The tweets posted during the show resulted in **394 Retweets** 

On average, our tweets result in 44 retweets daily – that's **9x our daily average** 

#### **Engagements**

The tweets posted during the show resulted in **1,909 Engagements** (retweets, replies, likes, url clicks) On average, our tweets result in 101 engagements daily – that's nearly **19x our daily average** 

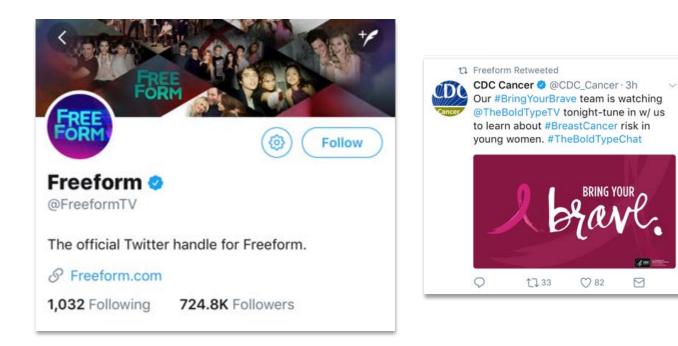
#### Likes

The tweets posted during the show resulted in 445 Likes On average, our tweets result in 31 likes daily – that's more than 14x our daily average



## Engagement – *The Bold Type* Show & Network

**Freeform** network retweeted our content, reaching their audience of **nearly 725K followers.** 



## I brave.

## **The Bold Type**'s Twitter profile retweeted most of our posts, reaching their network of **18.4K followers** with multiple Bring Your Brave messages.

CDC Cano	er 🤣 @CDC_Cancer
For more	nformation on #BreastCancer in young women, visit #BringYourB
CDC Cano	er 🧶 @CDC_Cancer 🕴
Genetic co	unseling/testing may be recommended for some women b
CDC Cano	er 🧶 @CDC_Cancer
Ways to lo	wer your risk for #BreastCancer: http://bit.ly/2wpc42x #Br
CDC Cano	er 🤣 @CDC_Cancer
Knowing y	our family health history is an important step in understan 🗓
CDC Cano	er 🥹 @CDC_Cancer
Getting su	oport from friends can help you face your #BreastCancer ri
CDC Cano	er 🥹 @CDC_Cancer
'I didn't w	nt to know." Facing risk can be scary. How Jackie decided to get
CDC Cano	er 🥝 @CDC_Cancer
If a close r	lative was diagnosed with #BreastCancer before age 45, y
CDC Cano	er 🧶 @CDC_Cancer
If one of y	our parents carries a #BRCA gene mutation, you have a 50
CDC Cano	er 🧶 @CDC_Cancer
Learn abo	t #BRCA gene mutations and why they matter: http://bit.l
CDC Cano	er 🤣 @CDC_Cancer
Our #Brin	YourBrave team is watching @TheBoldTypeTV tonight-tu

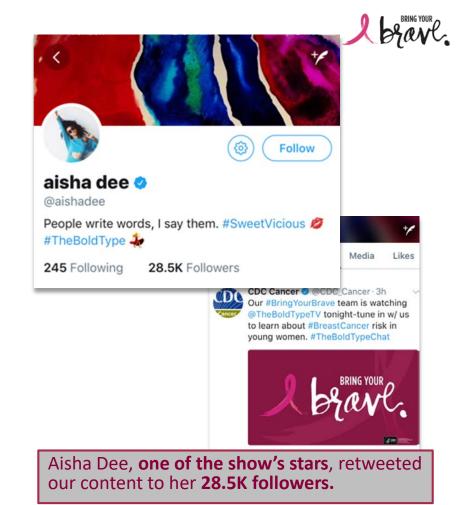


#### Engagement – *The Bold Type* Show & Network

Sarah Watson, **creator of** *The Bold Type* retweeted our content and thanked us for our consultation on the story.









## **Engagement – Comments from Viewers**





Rebecca Fitzpatrick @rfitzpatrick101 · Aug 9 Replying to @SarahWatson42 @CDC Cancer Thank you for highlighting the importance of this issue. Meant alot to me personally as a woman in her 20s and daughter of a cancer survivor  $O_1$ 11 01 Μ



Q

Leanne Weston @identykit · Aug 8

V

Replying to @SarahWatson42 @CDC Cancer

Thank you for writing that story. I don't have the characters to explain why it matters to me, but rest assured that it really does.

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Bonnie Burton 🤣 @bonniegrrl · Aug 9

Replying to @SarahWatson42 @CDC Cancer

Thank you for covering Breast Cancer on #TheBoldType. I wish more TV shows would address it!

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Coming Soon... Podcast Changing Perspecives



### Podcast





#### A PODCAST SERIES

www.cdc.gov/BringYourBrave #BringYourBrave



### **My Motivated Moment: Storytellers**

#### Meagan

After finding a lump in her breast, Meagan become more aware of and vigilant about her health.

#### **Emily & Caroline**

Two sisters with Ashkenazi Jewish heritage and a family history of breast cancer talk about the importance of support and communication in the family, and the personal decisions involved when learning your own risk.

#### Jen

Survivor who shares the importance of support when battling cancer and addressing risk, and introduces her biggest supporter, her husband Jay.

#### Jay

The husband of a young breast cancer survivor shares his perspective as a caregiver on the toll breast cancer can take on a young family.

#### Carletta

Survivor whose "keep it moving" mantra has kept her motived and healthy.



### **New Story Themes**



#### Themes explored

- Everyone handles risk differently – even within the same family;
- Handling diagnosis and risk with little to no knowledge of family health history;
- Dealing with diagnosis with a family that does not talk about health issues;

 Mental health and wellness when dealing with risk

## **Changing Perspectives**



### • Ask the Experts

- CDC experts responding to questions about breast cancer risk
- To be released in October for Breast Cancer Awareness Month
- First up: Dr. Lisa Richardson, Oncologist and Division Director, DCPC, CDC

## **Lesson Learned**

The Numbers, The Stories

## Thank You!

For more information, contact CDC 1-800-CDC-INFO (232-4636) TTY: 1-888-232-6348 www.cdc.gov

The findings and conclusions in this report are those of the authors and do not necessarily represent the official position of the Centers for Disease Control and Prevention.

